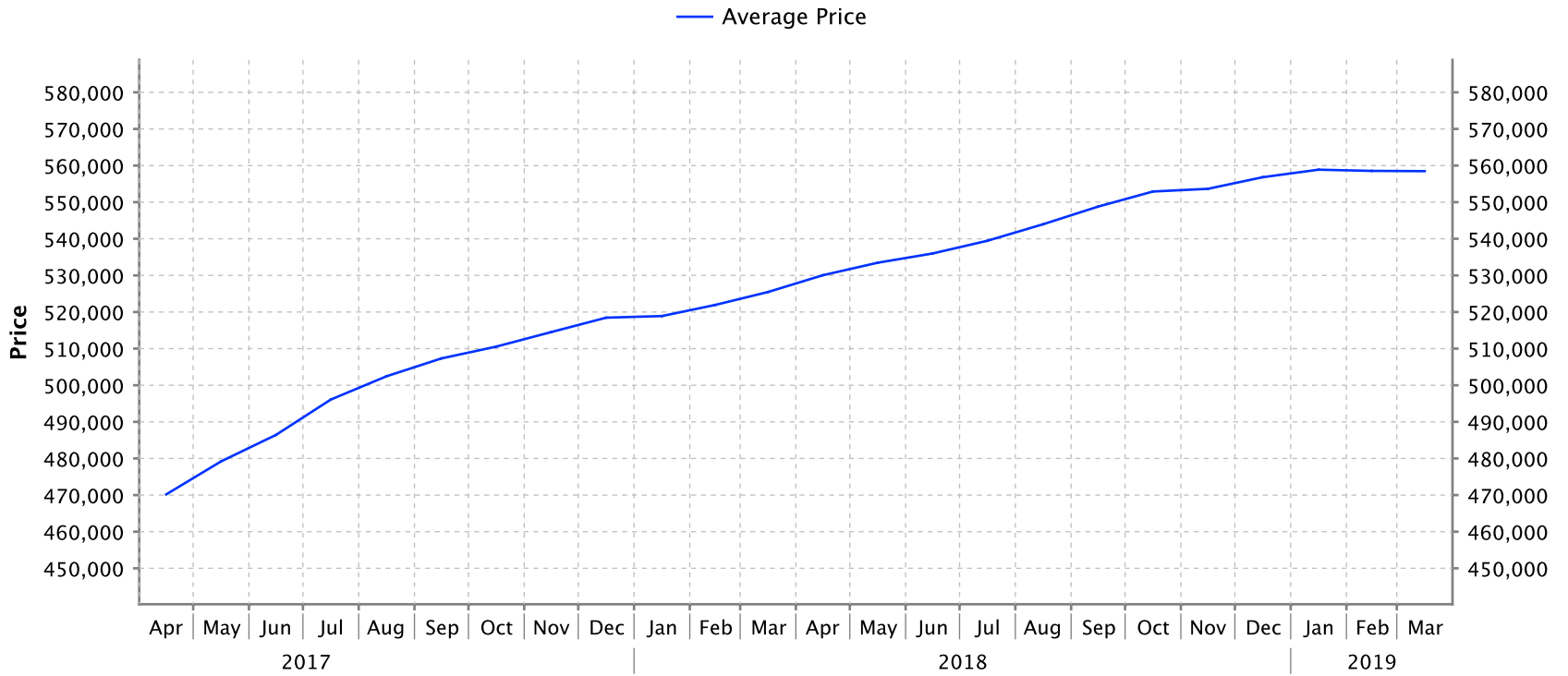


# Nanaimo

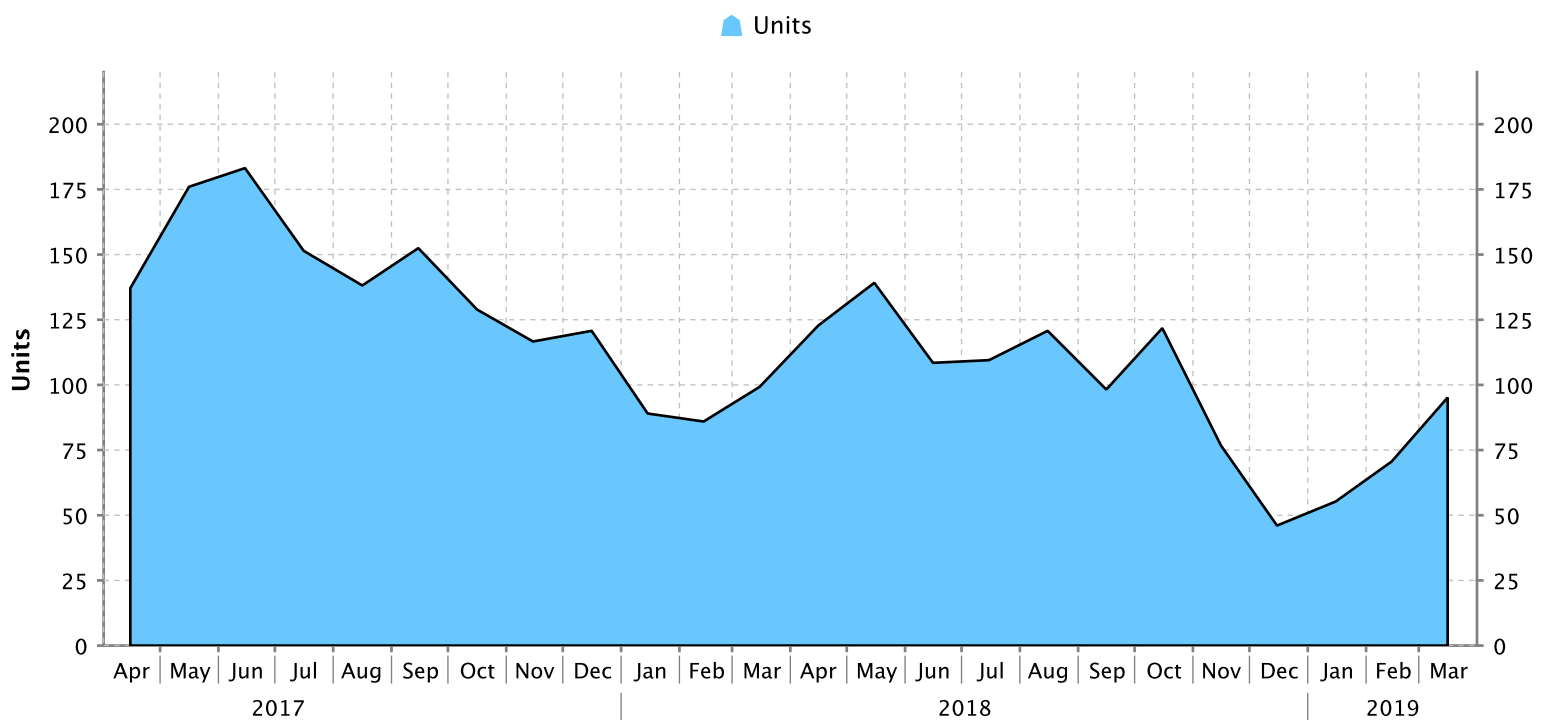
## as at March 31, 2019

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	47	21	124%	238	157	52%
Units Reported Sold	8	5	60%	46	89	-48%
Sell/List Ratio	17%	24%		19%	57%	
Reported Sales Dollars	\$2,389,800	\$1,558,331	53%	\$13,330,496	\$21,729,486	-39%
Average Sell Price / Unit	\$298,725	\$311,666	-4%	\$289,793	\$244,152	19%
Median Sell Price	\$300,000			\$280,000		
Sell Price / List Price	91%	103%		92%	102%	
Days to Sell	72	75	-5%	95	79	20%
Active Listings	108	51				
<b>Single Family</b>						
Units Listed	198	193	3%	2,130	2,255	-6%
Units Reported Sold	95	99	-4%	1,159	1,574	-26%
Sell/List Ratio	48%	51%		54%	70%	
Reported Sales Dollars	\$51,932,275	\$54,247,634	-4%	\$647,268,682	\$827,079,456	-22%
Average Sell Price / Unit	\$546,656	\$547,956	-0%	\$558,472	\$525,463	6%
Median Sell Price	\$530,000			\$530,000		
Sell Price / List Price	98%	100%		98%	99%	
Days to Sell	33	20	70%	27	23	19%
Active Listings	312	272				
<b>Condos (Apt)</b>						
Units Listed	55	52	6%	542	530	2%
Units Reported Sold	34	36	-6%	345	420	-18%
Sell/List Ratio	62%	69%		64%	79%	
Reported Sales Dollars	\$9,929,240	\$11,640,312	-15%	\$104,123,366	\$118,718,361	-12%
Average Sell Price / Unit	\$292,036	\$323,342	-10%	\$301,807	\$282,663	7%
Median Sell Price	\$285,000			\$280,000		
Sell Price / List Price	97%	101%		98%	100%	
Days to Sell	29	16	88%	27	18	54%
Active Listings	77	60				
<b>Condos (Patio)</b>						
Units Listed	6	9	-33%	95	91	4%
Units Reported Sold	4	12	-67%	78	73	7%
Sell/List Ratio	67%	133%		82%	80%	
Reported Sales Dollars	\$1,607,395	\$5,633,883	-71%	\$34,107,075	\$31,370,283	9%
Average Sell Price / Unit	\$401,849	\$469,490	-14%	\$437,270	\$429,730	2%
Median Sell Price	\$422,500			\$479,900		
Sell Price / List Price	95%	103%		100%	101%	
Days to Sell	39	55	-30%	24	40	-39%
Active Listings	12	13				
<b>Condos (Twnhse)</b>						
Units Listed	44	30	47%	382	335	14%
Units Reported Sold	13	18	-28%	199	261	-24%
Sell/List Ratio	30%	60%		52%	78%	
Reported Sales Dollars	\$4,845,490	\$6,385,197	-24%	\$67,855,735	\$85,131,733	-20%
Average Sell Price / Unit	\$372,730	\$354,733	5%	\$340,984	\$326,175	5%
Median Sell Price	\$378,500			\$337,000		
Sell Price / List Price	99%	100%		98%	100%	
Days to Sell	36	11	220%	23	23	-0%
Active Listings	74	49				

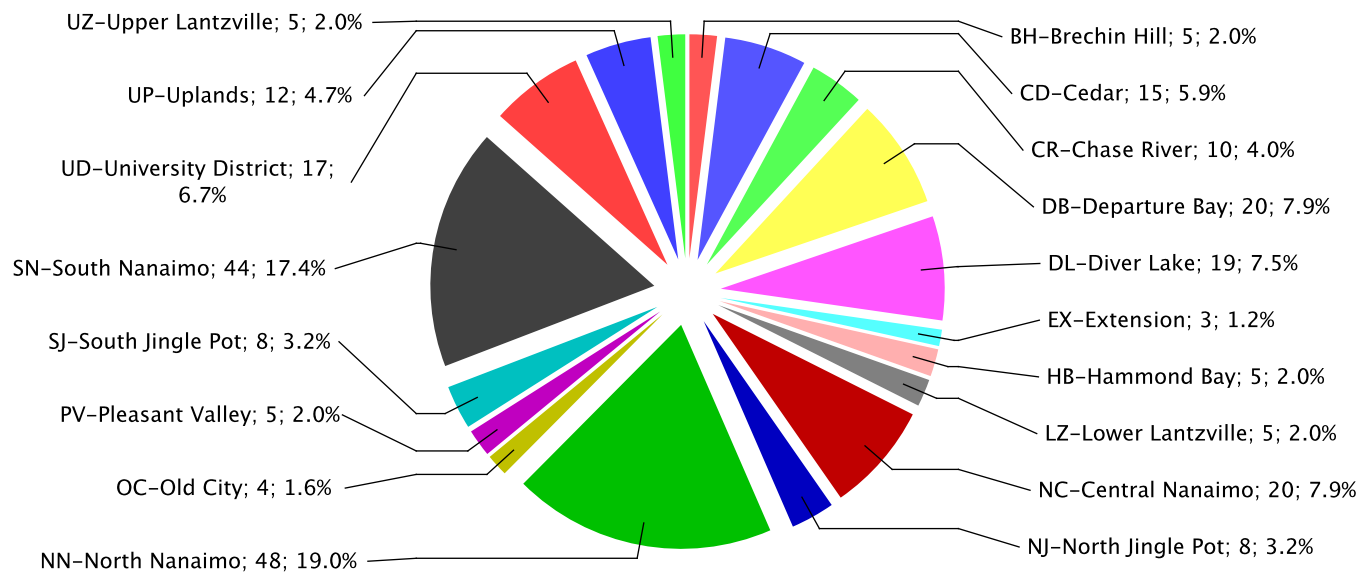
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	2	0	1	1	0	0	0	0	0	5
CD-Cedar	0	0	0	1	2	2	0	2	1	2	5	0	0	0	15
CR-Chase River	0	0	0	0	0	1	0	1	6	2	0	0	0	0	10
DB-Departure Bay	0	0	0	0	0	1	3	2	7	3	2	1	0	1	20
DL-Diver Lake	0	0	0	0	0	2	4	5	4	0	4	0	0	0	19
EX-Extension	0	1	0	0	0	1	0	0	1	0	0	0	0	0	3
HB-Hammond Bay	0	0	0	0	0	1	0	0	1	1	1	0	1	0	5
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	1	1	0	1	5
NC-Central Nanaimo	0	0	0	1	1	4	5	5	3	1	0	0	0	0	20
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	2	4	1	0	1	8
NN-North Nanaimo	0	0	0	0	0	2	0	2	19	16	5	0	1	3	48
OC-Old City	0	0	0	0	0	2	0	2	0	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	0	0	2	1	0	0	1	5
SJ-South Jingle Pot	0	0	0	0	0	0	0	1	2	1	3	1	0	0	8
SN-South Nanaimo	0	0	1	1	4	8	8	8	9	5	0	0	0	0	44
UD-University District	0	0	0	1	0	3	1	1	6	2	2	1	0	0	17
UP-Uplands	0	0	0	0	0	0	3	1	6	1	0	0	1	0	12
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	3	0	0	0	1	0	5
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>5</b>	<b>7</b>	<b>30</b>	<b>24</b>	<b>33</b>	<b>69</b>	<b>39</b>	<b>28</b>	<b>5</b>	<b>4</b>	<b>7</b>	<b>253</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2019 = 253

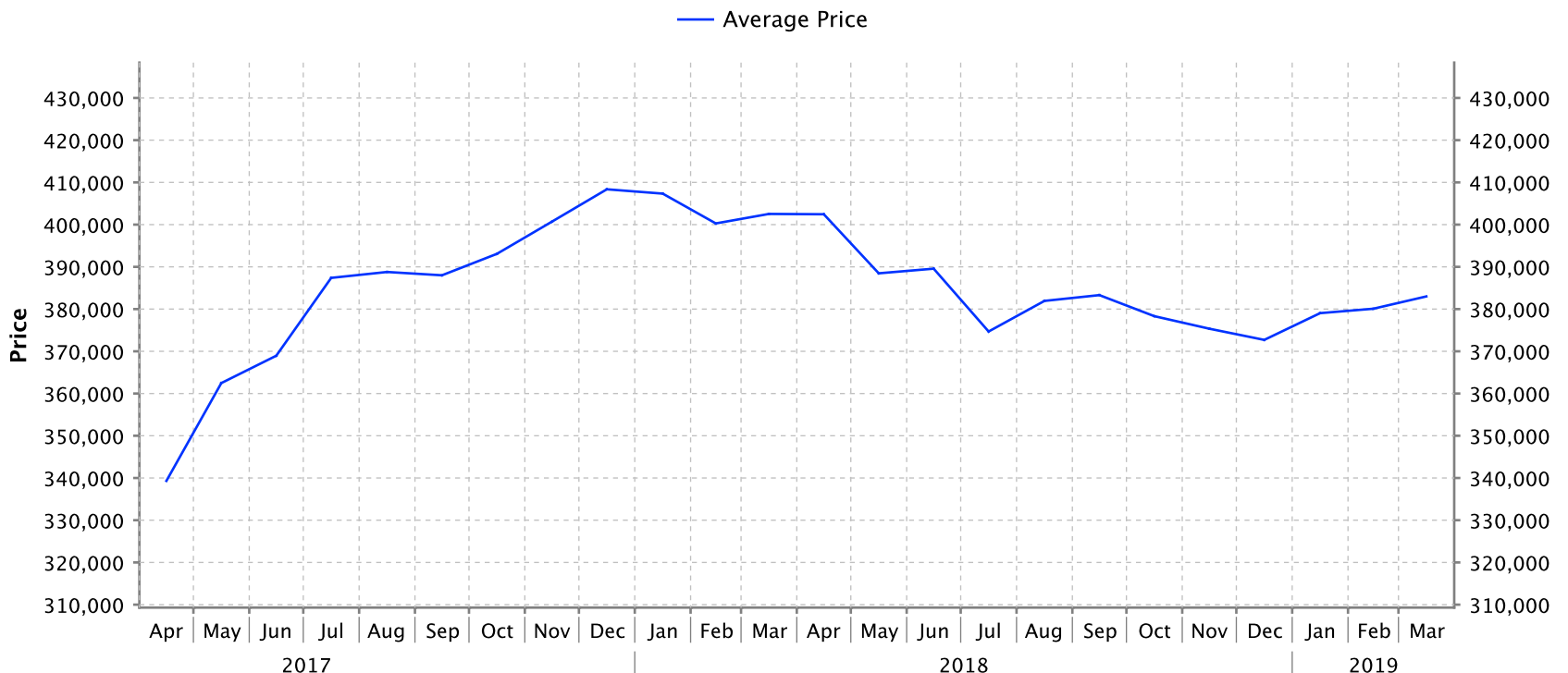
# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	6	-50%	28	39	-28%
Units Reported Sold	0	5	-100%	30	36	-17%
Sell/List Ratio	0%	83%		107%	92%	
Reported Sales Dollars	\$0	\$632,000	-100%	\$3,642,038	\$3,759,700	-3%
Average Sell Price / Unit		\$126,400		\$121,401	\$104,436	16%
Median Sell Price				\$110,000		
Sell Price / List Price		92%		96%	94%	
Days to Sell		277		72	124	-42%
Active Listings	3	10				
<b>Single Family</b>						
Units Listed	8	11	-27%	77	84	-8%
Units Reported Sold	5	8	-38%	66	71	-7%
Sell/List Ratio	62%	73%		86%	85%	
Reported Sales Dollars	\$2,390,500	\$3,338,000	-28%	\$25,277,756	\$28,579,736	-12%
Average Sell Price / Unit	\$478,100	\$417,250	15%	\$382,996	\$402,531	-5%
Median Sell Price	\$473,500			\$387,000		
Sell Price / List Price	100%	99%		99%	98%	
Days to Sell	14	27	-50%	28	41	-30%
Active Listings	9	14				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## Cumulative Residential Average Single Family Sale Price



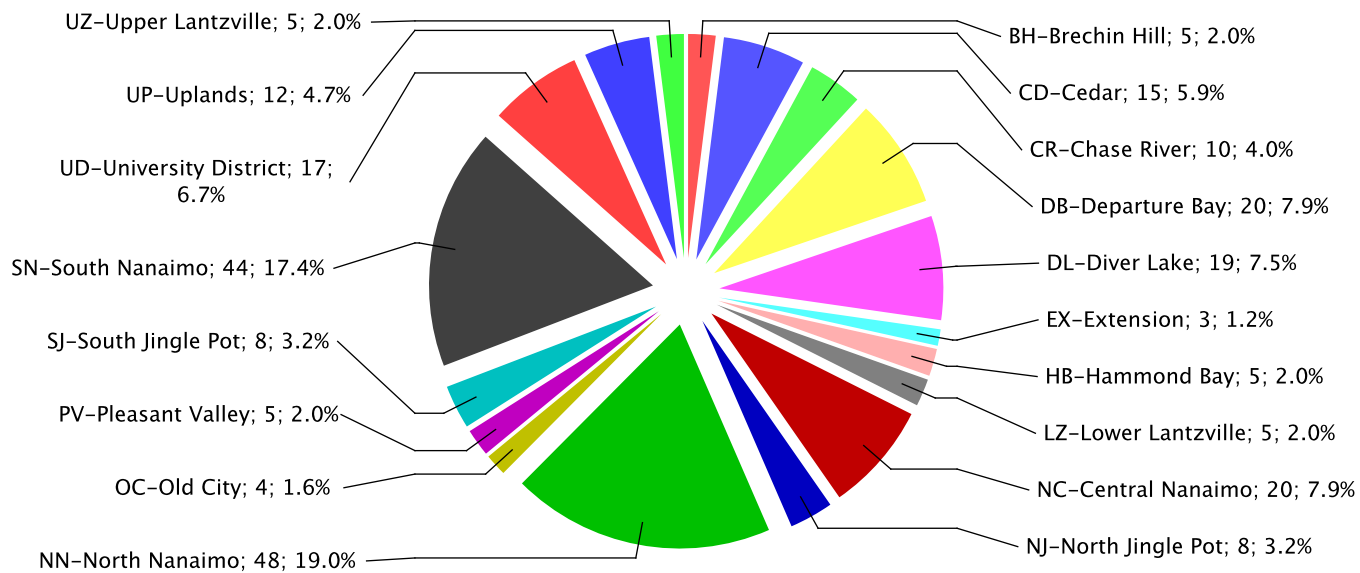
# 1st Quarter 2019

## MLS® Single Family Sales Analysis

### Unconditional Sales from January 1 to Mar 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	2	0	1	1	0	0	0	0	0	5
CD-Cedar	0	0	0	1	2	2	0	2	1	2	5	0	0	0	15
CR-Chase River	0	0	0	0	0	1	0	1	6	2	0	0	0	0	10
DB-Departure Bay	0	0	0	0	0	1	3	2	7	3	2	1	0	1	20
DL-Diver Lake	0	0	0	0	0	2	4	5	4	0	4	0	0	0	19
EX-Extension	0	1	0	0	0	1	0	0	1	0	0	0	0	0	3
HB-Hammond Bay	0	0	0	0	0	1	0	0	1	1	1	0	1	0	5
LZ-Lower Lantzville	0	0	0	0	0	0	0	1	0	1	1	1	0	1	5
NC-Central Nanaimo	0	0	0	1	1	4	5	5	3	1	0	0	0	0	20
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	2	4	1	0	1	8
NN-North Nanaimo	0	0	0	0	0	2	0	2	19	16	5	0	1	3	48
OC-Old City	0	0	0	0	0	2	0	2	0	0	0	0	0	0	4
PV-Pleasant Valley	0	0	0	0	0	1	0	0	0	2	1	0	0	1	5
SJ-South Jingle Pot	0	0	0	0	0	0	0	1	2	1	3	1	0	0	8
SN-South Nanaimo	0	0	1	1	4	8	8	8	9	5	0	0	0	0	44
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UP-Uplands	0	0	0	0	0	0	3	1	6	1	0	0	1	0	12
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	3	0	0	0	1	0	5
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>5</b>	<b>7</b>	<b>30</b>	<b>24</b>	<b>33</b>	<b>69</b>	<b>39</b>	<b>28</b>	<b>5</b>	<b>4</b>	<b>7</b>	<b>253</b>

### Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2019 = 253